APIR

Part II: Kansai and the Asia Pacific Economic Outlook 2022-23

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Part II Kansai's Role and Future Challenges Under the COVID-19 Pandemic: Outline

In Part II, we shift our focus **from the world and the Asia-Pacific to the Kansai region**. Our analysis is conducted from various angles, but its underlying theme can be summarized as **"Kansai's role and future challenges** seen through the lens of the COVID-19 Pandemic".

- ◆Chapter 2 The Economies of Japan and Kansai: A Retrospective and Outlook
- ◆Chapter 3 Challenges and Prospects for the Kansai Economy
- ◆Chapter 4 The Economic Impact of the Expo 2025
 Osaka-Kansai: An Analysis Using the 2015 Kansai InterRegional Input-Output Table



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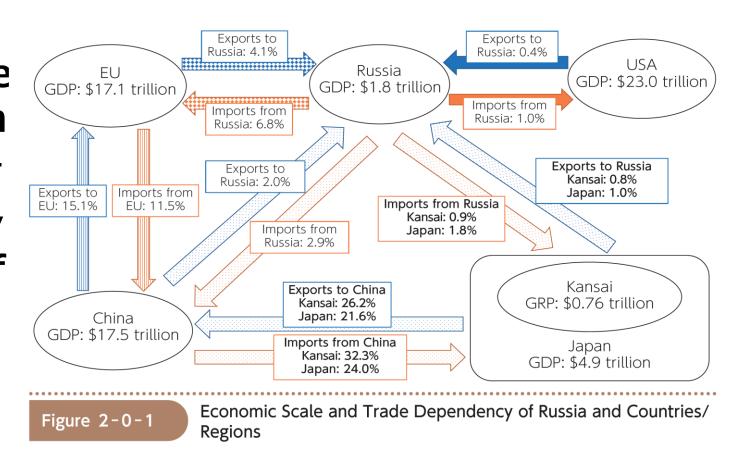
Today, mainly focus on Chapter 2 Sec.1 & 2, Chapter 3 Sec.3 & Column B and Chapter 4 Sec.1 & 3

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The indirect impact of the high trade dependency cannot be ignored

- ◆Japan's direct dependence on trade with Russia is low, so the direct impact of the escalation of the situation in Ukraine (through Japan-Russia trade) will be small,
- ◆ but the indirect impact of the high trade dependency between Russia, the EU, China, and Japan (Kansai) cannot be ignored.





Slow recovery from the COVID-19 pandemic

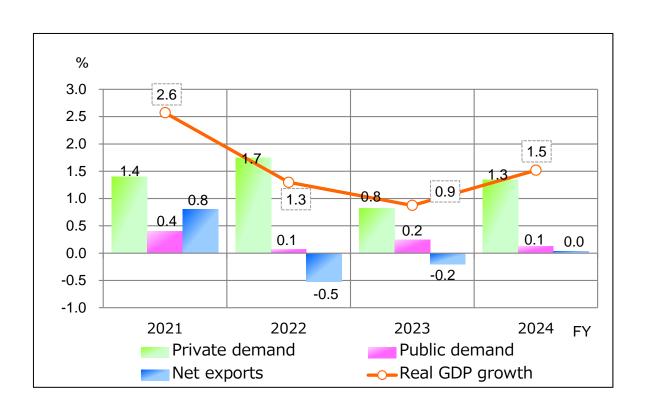
- ◆ Looking at the recovery process from the pre-Corona peak (Jul-Sep 2019), the level of GDP in Oct-Dec 22 is still 1.9% below the peak.
- ◆ The recovery of private final consumption expenditure (-2.8%), private capital formation (-5.7%) and exports of services (-9.4%) has been noticeably slow.
- ◆ Slow recovery of the Japanese economy due to a combination of various factors.

| | GDP | Goods imports | Services import | Private final consumption expenditure | Private capital investment | Government spending | Goods exports | Services exports |
|------|-------|------------------|--------------------|---------------------------------------|----------------------------------|---------------------|------------------|---------------------|
| 19Q3 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 19Q4 | 97.3 | 98.7 | 95.8 | 96.6 | 94.7 | 100.3 | 98.3 | 100.3 |
| 20Q1 | 97.7 | 93.9 | 95.1 | 97.3 | 95.3 | 100.4 | 95.7 | 88.4 |
| 20Q2 | 89.9 | 94.8 | 88.9 | 89.1 | 91.6 | 101.2 | 78.1 | 76.6 |
| 20Q3 | 95.0 | 87.1 | 84.9 | 94.0 | 88.5 | 103.1 | 88.9 | 73.3 |
| 20Q4 | 96.8 | 94.3 | 83.9 | 95.8 | 88.9 | 104.0 | 98.8 | 75.1 |
| 21Q1 | 96.6 | 96.3 | 85.9 | 94.2 | 92.2 | 103.9 | 100.9 | 78.3 |
| 21Q2 | 96.9 | 99.2 | 93.5 | 94.3 | 92.9 | 105.1 | 104.4 | 79.7 |
| 21Q3 | 96.6 | 98.3 | 90.4 | 93.3 | 92.9 | 105.5 | 103.8 | 80.2 |
| 21Q4 | 97.7 | 99.2 | 88.9 | 96.0 | 92.4 | 104.0 | 104.5 | 79.5 |
| 22Q1 | 97.2 | 102.9 | 92.5 | 95.1 | 95.3 | 103.7 | 106.6 | 77.2 |
| 22Q2 | 98.3 | 104.9 | 89.8 | 96.7 | 95.3 | 104.5 | 107.5 | 81.2 |
| 22Q3 | 98.1 | 106.8 | 107.6 | 96.7 | 96.8 | 104.5 | 109.4 | 86.1 |
| 22Q4 | 98.1 | 108.4 | 100.5 | 97.0 | 94.0 | 104.9 | 110.1 | 90.6 |



Real GDP growth forecast results and contribution by category

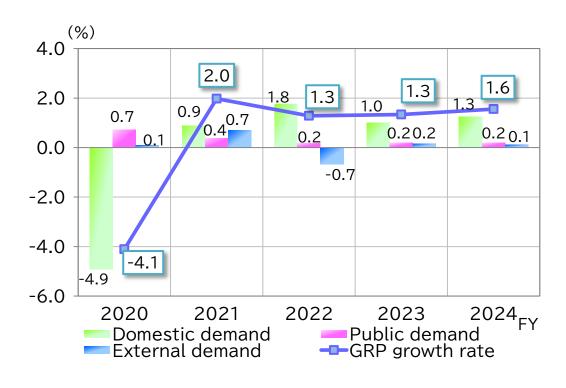
- ◆FY2022: contribution of private demand +1.7 %pts, public demand +0.1 %pts, **net exports** -0.5 %pts.
- ◆FY2023: private demand +0.8 %pts, public demand +0.2 %pts, net exports-0.2 %pts.
- ◆FY2024: private demand +1.3 %pts, public demand +0.1 %pts, net exports +0.0 %pts.





Chapter 2 Section 2 UPDATE Comparison of Baseline Forecasts for Kansai and Japan

- ◆ Real GRP growth in the Kansai region is forecast at +1.3% in FY2022, +1.3% in FY23 and +1.6% in FY24.
- ◆ After two consecutive years of negative growth in FY19 and FY20, positive growth of 1-2% will follow from FY21 onwards.
- ◆ The GRP level before the Corona pandemic will not be restored until FY24.



Source: APIR "Kansai Economic Insight Quarterly No.63"

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APIR's economic forecast: Kansai vs. Japan

- ◆ Different growth pattern of GDP/GRP components:
- Public investment& exports
- ◆ Thanks to Expo 2025 demand and China's recovery

| | | Kansai | | | | Japan | | | | |
|--|--------------|--------------|--------------|------|------|--------------|--------------|--------------|-------|------|
| FY | 2020 | 2021 | 2022 | 2023 | 2024 | 2020 | 2021 | 2022 | 2023 | 2024 |
| Private final consumption expenditure | ▲ 5.4 | 1.9 | 2.1 | 1.1 | 1.3 | ▲ 5.1 | 1.5 | 2.5 | 1.0 | 1.3 |
| Private residential investment | ▲ 3.0 | ▲ 3.4 | ▲ 4.9 | 0.9 | 0.7 | ▲ 7.6 | ▲ 1.1 | ▲ 4.6 | ▲ 0.2 | 0.0 |
| Private non-residential capital investment | ▲ 6.8 | 1.7 | 3.3 | 3.0 | 2.8 | ▲ 5.7 | 2.1 | 2.8 | 1.8 | 3.1 |
| Government final consumption expenditure | 2.8 | 3.0 | 1.1 | 1.0 | 0.9 | 2.7 | 3.4 | 1.3 | 0.9 | 0.4 |
| Public fixed capital formation | 8.0 | ▲ 1.5 | 0.8 | 1.5 | 2.1 | 4.9 | ▲ 6.4 | ▲ 3.7 | 1.0 | 0.9 |
| Exports | ▲ 2.1 | 7.0 | 1.2 | 1.3 | 2.5 | ▲ 10.0 | 12.3 | 4.6 | ▲ 0.4 | 3.1 |
| Imports | ▲ 2.4 | 5.7 | 3.5 | 1.3 | 2.9 | ▲ 6.3 | 7.0 | 7.4 | 0.6 | 2.8 |
| Real GRP/GDP | ▲ 4.1 | 2.0 | 1.3 | 1.3 | 1.6 | ▲ 4.1 | 2.6 | 1.3 | 0.9 | 1.5 |
| Private demand (contribution) | ▲ 4.9 | 0.9 | 1.8 | 1.0 | 1.3 | ▲ 4.3 | 1.4 | 1.7 | 0.8 | 1.3 |
| Public demand (contribution) | 0.7 | 0.4 | 0.2 | 0.2 | 0.2 | 0.8 | 0.4 | 0.1 | 0.2 | 0.1 |
| Net exports (contribution) | 0.1 | 0.7 | ▲ 0.7 | 0.2 | 0.1 | ▲ 0.6 | 0.8 | ▲ 0.5 | ▲ 0.2 | 0.0 |
| Nominal GRP/GDP | ▲ 3.3 | 1.9 | 2.0 | 3.9 | 2.5 | ▲ 3.5 | 2.4 | 2.2 | 3.6 | 2.6 |
| GRP/GDP deflator | 0.8 | ▲ 0.0 | 0.7 | 2.5 | 0.9 | 0.7 | ▲ 0.1 | 0.9 | 2.7 | 1.1 |
| Consumer price index | ▲ 0.3 | 0.0 | 3.1 | 2.1 | 1.5 | ▲ 0.4 | 0.0 | 3.1 | 2.2 | 1.3 |
| Industrial Production Index | ▲ 8.3 | 5.2 | ▲ 0.6 | 1.4 | 1.8 | ▲ 9.6 | 5.8 | 0.3 | 1.3 | 2.0 |
| Unemployment rate | 3.1 | 3.0 | 2.9 | 2.7 | 2.7 | 2.9 | 2.8 | 2.5 | 2.4 | 2.3 |



Chapter 4 Summary

- ◆ In Chapter 4,
- ◆ Section 1 discusses the possibility to leverage Expo 2025 and integrated resorts (IR) in order to put the Kansai economy on a trajectory of higher growth. First, we show that the cause of the long-term stagnation of the Kansai economy is a lack of investment.
- ◆ In Section 3, we analyze economic ripple effects of Expo 2025 Osaka-Kansai using a newly developed inter-regional input-output table for the Kansai region.



The Sinking Kansai Economy: "The 15% Economy"

- ◆The share of the Kansai economy peaked at 19.3% in FY1970 and then declined rapidly to 16.2% in FY1989 after two oil crises.
- ◆Due in part to the bubble economy, it once reversed to 17.1% in 1991, but the increase was only temporary.
- ◆In the late 1990s, it declined, falling below 16% in FY2000, and has remained stagnant at around 15%.

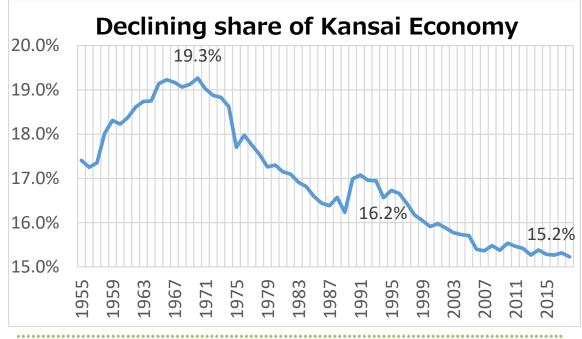


Figure 4-1-1 Share of the Kansai Economy

Source: Prepared by the author based on the System of Prefectural Accounts and the System of National Accounts published by the Cabinet Office



Chapter4 Section1

The reason behind Kansai's ailing economy: a lack of investment

- ◆Investment is a major factor in determining the rate of economic growth
- ♦ Economic growth $(\Delta Y/Y)$ = investment rate (I/Y) / marginal capital coefficient $(\Delta K/\Delta Y)$
- **♦ The rate of economic growth** is **proportional to the rate of investment**
- ◆ Kansai's investment rate declined after the 1970 Osaka Expo until the mid-1980s, remaining 2-3% pts lower than the national average.

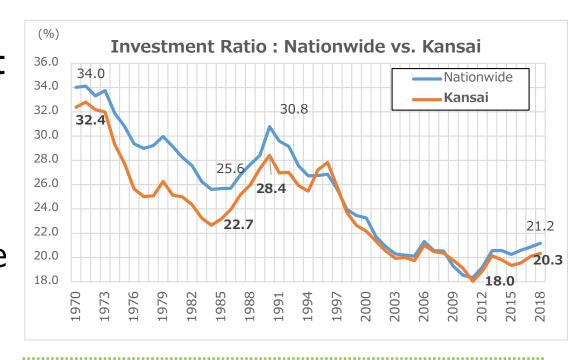


Figure 4-1-3 Comparison of investment rates: non-housing

Source: Prepared by the author based on "Prefectural Accounts," Cabinet Office, Government of Japan



Chapter4 Section1

The case for an acceleration in growth in the Kansai region

- ♦ We estimate that an additional investment of JPY 1 trillion would boost the economic growth rate of the Kansai region by 0.54% pts.
- ◆ From 2022 onwards, the Japanese economy grows at a potential growth rate of 0.5% and we simulated the future share of the Kansai economy.
- ◆ Thanks to an acceleration of 0.5% pts from Japan's potential growth rate, Kansai economy's share rises to 16.2% in FY2030 and 17.1% in FY2040. Resulting in a recovery to the early 1980s (Fig. 4-1-4).

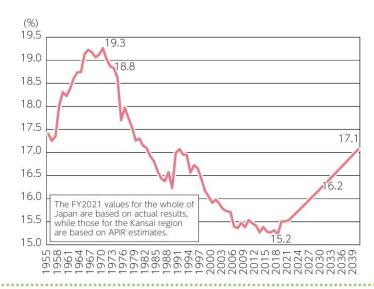


Figure 4-1-4

Scenario for Kansai Economic Reversal: Case of 0.5 percentage point growth acceleration in Kansai



<u>Implications of the analysis</u>

- **The key point is how to attract investment from inside and outside the country on a sustained basis**. Another important point is **how to attract** "**profitable industries**".
- ◆It is important that the world recognize the attractiveness of Kansai as a legacy of the Osaka-Kansai Expo, resulting in a virtuous cycle of human resources and funds.



Chapter 4 UPDATE

2 years to go before Expo 2025 Osaka, Kansai, Japan opens

On Thursday, April 13, we marked the **two-years to go** anniversary of Expo 2025 Osaka, Kansai, Japan.



Source: Japan Association for the 2025 World Exposition Website



What is the Greater Expo?

- ◆Taking a cue from the Edinburgh International Festival, the basic idea of an 'Greater World Expo' was proposed (Fig. 4-CA-3).
- **◆**Making the entire Kansai region a pavilion
- ◆It not only produces economic impact but also fosters pride among local residents by achieving synergies.

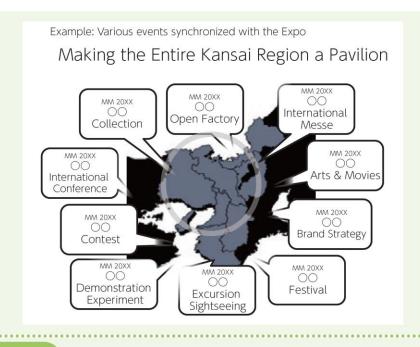


Figure 4-CA-3

Making the entire Kansai region a pavilion

(Prepared by the author)



How to measure the economic impact of Greater Expo

- ♦ We estimated the economic impact of the Osaka-Kansai Expo in three cases, using the 2015 Kansai Interregional Input-Output Table newly prepared by APIR.
- ◆The economic impact of the Expo being held mainly at the Yumeshima site is estimated as
 - \spadesuit (1) conventional Expo case,
 - \diamond (2) the economic impact of the Greater Expo,
 - \diamond (3) and the possibility of a virtual World Expo are discussed.



Assumed final demand in the base case

◆(1) **Investment expenditure** of constructing venues, exhibiting, and related projects, including railroads and roads, (2) consumer spending by visitors

1-1. Venue construction expenses (organizer)

(JPN 100 million)

1,128

| Infrastructure development (civil engineering construction, pavement, landscaping, etc.) | 130 |
|--|-------|
| Infrastructure development (electricity, water supply and drainage, etc.) | 285 |
| Parking lot, entrance | 171 |
| Pavilion facilities, service facilities | 1,103 |
| Rendering at the venue | 50 |
| Other (research and design expenses, administrative expenses) | 108 |
| Total | 1,847 |

1-2. Venue construction expenses (exhibitors)

| | - | |
|---|-----------------------------|-------|
| Pavilion facilities, service facilities | | 495 |
| Rendering at the venue | | 49 |
| Other (research and design expenses, administrative expenses) | | |
| Total | | |
| | Total construction expenses | 2,497 |

3. Related infrastructure development

| Railroad development, etc. (extension of the subway Chuo Line and expansion of the transportation capacity) | | |
|---|-------|--|
| Road improvements, etc. (widening of Konohana Bridge and Yumemai Bridge, etc.) | | |
| Expense for reclamation, etc. | 89 | |
| Other | 179 | |
| Total | 1,128 | |

Total related infrastructure

2-1. Operating expenses (organizer)

| Planning business, transportation business, etc. | |
|---|-----|
| Venue management, administrative personnel expenses, etc. | 146 |
| Advertising, promotion, etc. | 58 |
| Planning, project coordination, etc. | 39 |
| Total | 809 |

2-2. Operating expenses (exhibitors)

| Venue management, administrative personnel expenses, etc. | 876 |
|---|-------|
| Advertising, promotion, etc. | 350 |
| Planning, project coordination, etc. | 234 |
| Total | 1,460 |
| | |

Total operating expenses 2,269

Total

Source: Prepared based on the Basic Plan by the Japan Association for the 2025 World Exposition and the website of the Osaka City pp.273



Visitor consumption expenditure: conventional vs. Greater Expo case

- ♦ Visitor consumption expenditure: number of visitors x consumption expenditure per visitor
- ◆ Estimated number of visitors in the conventional Expo case: 24.7 million domestic visitors, 15.6 million from Osaka Prefecture and the greater Kansai area, 9.1 million from domestic areas outside the Kansai region and 3.5 million from overseas, for a total of 28.2 million.
- ◆ Visitors from the Kansai region will make a one-day trip, while those from other domestic regions will spend one night in Kansai. Visitors from overseas are assumed to stay 3 nights and 4 days.



Visitor consumption expenditure: conventional vs. Greater Expo case

- ◆In the Greater Expo case, we assumed an increase in repeaters and additional participation in various locations outside of the Yumeshima site. Two cases are considered:
- ◆ Case 1 in which the number of overnight stays increases, domestic guests will increase from one to two nights, and from three to five nights for international guests.
- ◆ Case 2 in which the pavilionization of the Kansai prefectures would increase the number of domestic day-trippers by an additional 20%, and they would visit areas outside of Osaka.

Conventional Expo

Unit:JPY 100 million

| | Domestic | Domestic | |
|---------------------------------|----------|-----------|----------|
| | day | overnight | Overseas |
| | visitors | visitors | |
| Transportation expenses | 1,196 | 738 | 198 |
| Lodging expenses | 0 | 838 | 562 |
| Food and drinks expenses | 540 | 404 | 412 |
| Shopping expenses | 832 | 357 | 633 |
| Entertainment services expenses | 777 | 303 | 76 |
| Total | 3,344 | 2,640 | 1,881 |

Greater Expo Case1

| | Domestic | Domestic | |
|---------------------------------|----------|-----------|----------|
| | day | overnight | Overseas |
| | visitors | visitors | |
| Transportation expenses | 1,196 | 1,107 | 297 |
| Lodging expenses | 0 | 1,676 | 937 |
| Food and drinks expenses | 540 | 606 | 619 |
| Shopping expenses | 832 | 357 | 633 |
| Entertainment services expenses | 777 | 454 | 114 |
| Total | 3,344 | 4,201 | 2,599 |

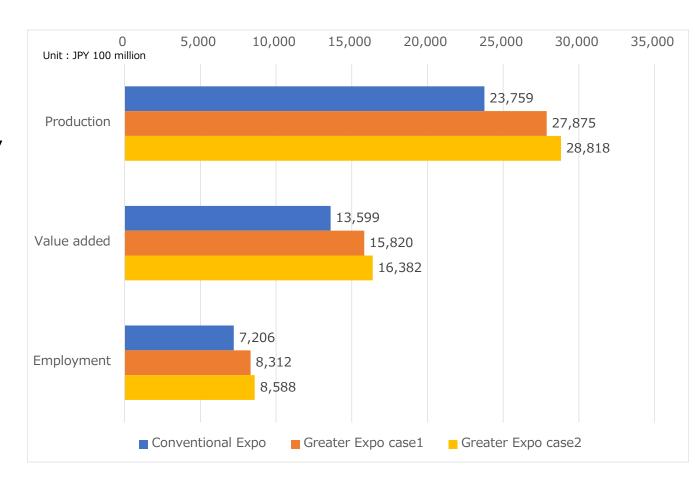
Greater Expo Case2

| | Domestic | Domestic | |
|---------------------------------|----------|-----------|----------|
| | day | overnight | Overseas |
| | visitors | visitors | |
| Transportation expenses | 1,435 | 1,107 | 297 |
| Lodging expenses | 0 | 1,676 | 937 |
| Food and drinks expenses | 648 | 606 | 619 |
| Shopping expenses | 832 | 357 | 633 |
| Entertainment services expenses | 932 | 454 | 114 |
| Total | 3,847 | 4,201 | 2,599 |



The economic impact: Conventional vs. Greater Expo case

- ◆ The economic impact in terms of induced production is estimated to be JPY 2.4 trillion in the conventional Expo case, JPY 2.8 trillion in the Greater Expo Case 1, and JPY 2.9 trillion in the Greater Expo Case 2.
- ◆ If the effects of the Greater Expo are taken into account, the economic impact is expected to be approximately JPY 400 to 500 billion higher.





Comparison of spillover effect: Conventional vs. Greater Expo case

- **♦ Spillover effects of the Greater Expo on each prefecture** will be **higher** than in the conventional case.
- ◆ The increase in extra nights and day-trippers associated with the development of the Greater Expo will also increase the relative economic impact in areas outside of Osaka Prefecture.

| | Conventional | Greater Expo | Greater Expo | Greater Expo1- | Greater Expo2- | Greater Expo1- | Conventional | Greater Expo | Greater Expo |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|--------------|--------------|
| | Expo | case1 | case2 | Conventional | Conventional | Expo2 | Expo | case1 | case2 |
| | LXPO | casei | Casez | Conventional | Conventional | LXPOZ | share | share | share |
| Unit | JPY 100 million | % | % | % |
| Fukui | 70 | 251 | 288 | 181 | 218 | 37 | 0.3 | 0.9 | 1.0 |
| Mie | 313 | 664 | 795 | 351 | 482 | 131 | 1.3 | 2.4 | 2.8 |
| Shiga | 183 | 399 | 469 | 216 | 286 | 70 | 0.8 | 1.4 | 1.6 |
| Kyoto | 223 | 1,618 | 1,779 | 1,395 | 1,556 | 161 | 0.9 | 5.8 | 6.2 |
| Osaka | 17,707 | 17,927 | 17,974 | 220 | 267 | 46 | 74.5 | 64.3 | 62.4 |
| Hyogo | 684 | 1,318 | 1,532 | 634 | 848 | 214 | 2.9 | 4.7 | 5.3 |
| Nara | 97 | 169 | 216 | 72 | 119 | 47 | 0.4 | 0.6 | 0.8 |
| Wakayama | 177 | 343 | 383 | 166 | 206 | 40 | 0.7 | 1.2 | 1.3 |
| Tottori | 28 | 151 | 183 | 123 | 155 | 32 | 0.1 | 0.5 | 0.6 |
| Tokushima | 75 | 182 | 205 | 107 | 130 | 23 | 0.3 | 0.7 | 0.7 |
| Other regions | 4,201 | 4,854 | 4,994 | 652 | 792 | 140 | 17.7 | 17.4 | 17.3 |
| Total | 23,759 | 27,875 | 28,818 | 4,116 | 5,059 | 943 | 100.0 | 100.0 | 100.0 |



Using the 2025 Osaka/Kansai Expo as a catalyst for a turnaround and sustainable growth

Background

■ EXPO '70 did not lead to economic growth in Kansai. However, infrastructure is now in place and ready for Kansai's economic turnaround ("Ready to Go")

Goal

■ To attract growth industries (innovative industries), investment and human resources

Vision

■ Introduction of a sense of belonging to "Kansai" ("We are Kansai") (residents and local governments)

Strategy

■ A chance to pioneer a society where men and women, young and old, locals and foreigners can lead vibrant lives

■ A chance to build on Kansai's strength: Kansai more open to the world

Establish the strengths of the Kansai region as the "Kansai Brand" and disseminate it to the world
 Kansai Brand

An innovation-friendly region

A livable region rich in history, culture, and nature



Place Branding in Kansai

- ◆ A DMO is a corporation whose purpose is to drive "tourism destination management" that brings out the "earning power" of the region and fosters "pride and attachment" to the region.
- ◆ The key for DMOs is "Place Branding". The concept of Place Branding: the attractiveness of a region is not formed solely by the tourism industry, but also by fields and factors other than tourism, such as the local landscape, culture, architecture, people's lives, as well as local industries.
- ◆ It is important for DMOs to take the lead in Place Branding.



Measures to attract visitors implemented by DMOs in the Kansai

[Case studies of Kyoto DMOs]

- ◆ Kyoto Prefecture is promoting a wide-area tourism project in order to aim cooperation with Kyoto City.
- ◆ The share of foreign guests by nationality shows that Taiwan's share has increased, partly due to the effect of promotions conducted by the Kyoto by the Sea (Fig. 3-3-4).

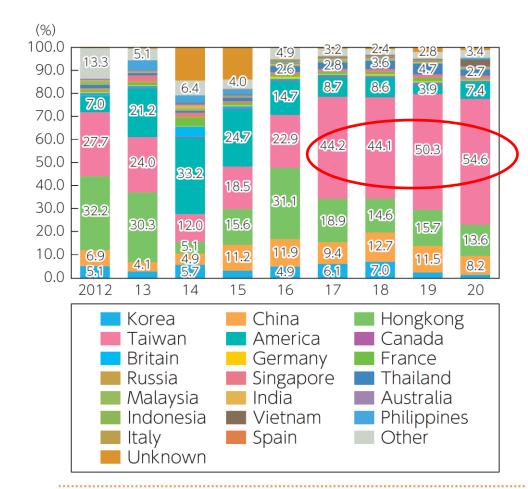


Figure 3-3-4

Trends in the rate of international overnight visitors by nationality: "Kyoto by the Sea"

Note: Data are collected from facilities with 10 or more employees.

Source: Prepared based on individual data from the Japan Tourism Agency's Overnight Travel Statistics Survey



Measures to attract visitors implemented by DMOs in the Kansai

[Case studies of Wakayama DMOs]

- ◆ The Tanabe City Kumano Tourism Bureau (TKTB) is actively working to attract visitors, particularly from Europe, the US and Australia.
- ◆ Looking at its *Kumano Kodo route*, in particular, visitors from Australia and Spain have a relatively large share of the total number of visitors (see Fig. 3-3-6).

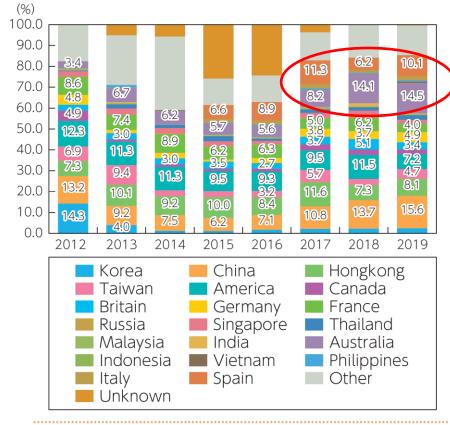


Figure 3-3-6

Trends in the rate of international overnight visitors by nationality:
Kumano area of Tanabe City focusing on the Kumano Kodo route

Source: Prepared based on individual data from the Japan Tourism Agency's Overnight Travel Statistics Survey

Thank you for your attention!

APIR